

RedHorse CRM Comparison with Installed CRM Solutions

	RedHorse CRM	GoldMine Premium	SageCRM	Dynamics CRM	SalesLogix	ACT! Premium
Account Management	Yes		Yes	Yes	Yes	
Contact Management	Yes	Yes	Yes	Yes	Yes	Yes
Lead Management	Yes	Yes	Yes	Yes	Yes	Yes
Opportunity management	Yes	Yes		Yes	Yes	Yes
Campaign Management	Yes		Yes	Yes	Yes	Yes
Sales forecasting	Yes	Yes	Yes	Yes	Yes	Yes
Quoting	Yes		Yes	Yes	Yes	Yes
Email Client or Integration Included	Yes	Yes	Yes	Yes	Yes	Yes
Capture website leads	Yes	Yes	Yes	Yes	Yes	Yes
Mass email	Yes	Yes	Yes	Yes	Yes	Yes
Dashboards	Yes		Yes	Yes	Yes	Yes
Service Management	Yes	Yes	Yes	Yes	\$	
Contract Management	Yes		Yes	Yes		
Billing Management	Yes		\$			
Workflow	Yes	Yes	Yes	Yes	Yes	Yes
Knowledgebase	Yes	Yes	Yes	Yes	Yes	
Mobile Access	Yes	\$	Yes	Yes	Yes	Yes
Microsoft Office integration	Yes	Yes	Yes	Yes	Yes	Yes
Microsoft Outlook Integration	Yes	Yes	Yes	Yes	Yes	Yes
Microsoft Exchange Integration	Yes	\$		Yes		
Telephone Integration	Yes		\$			
Accounting Integration	Yes		\$	Yes	\$	Yes
Link to External Data	Yes	Programming Req	Yes	\$	Yes	
licensing	Concurrent User	Concurrent User	Named User	Named User	Named User	Named User
cost per user	595	695	795	1,231	1,095	400
maintenance cost year 1	-	139	143	-	110	114
total cost year 1	595	834	938	1,231	1,205	514
server cost	-	-	3,995	2,465	2,995	-