

RedHorse CRM Comparison with Hosted CRM Solutions

	RedHorse CRM	Salesforce Professional	Salesforce Enterprise	SageCRM.com	NetSuite CRM	SugarCRM	Zoho CRM	Dynamics CRM Online
Account and Contact Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lead Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Opportunity management	Yes	Yes	Yes		Yes	Yes	Yes	Yes
Campaign Management	Yes		Yes	Yes	Yes	Yes	Yes	Yes
Sales forecasting	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quoting	Yes			Yes	Yes	Yes	Yes	Yes
Email Client or Integration Included	Yes	Yes	Yes	Yes	Yes	Yes	\$	Yes
Capture website leads	Yes	Yes	Yes	Yes	Yes	Yes	Limited	Yes
Mass email	Yes	Limited	Limited	Yes	Yes	Yes	\$	Yes
Dashboards	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Service Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract Management	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Billing Management	Yes			\$	Yes			
Workflow	Yes		Yes	Yes	Yes	Yes	Yes	Yes
Knowledgebase	Yes		\$	Yes	Yes	Yes	Yes	Yes
Mobile Access	Yes	\$	\$	Yes	Yes	Yes	\$	Yes
Microsoft Office integration	Yes	Yes	Yes	Yes		Yes	\$	Yes
Microsoft Outlook integration	Yes	Yes	Yes	Yes	Yes	Yes	\$	Yes
Telephone Integration	Yes		Yes	\$	Yes	\$		
Accounting Integration	Yes	\$	\$	\$	Yes	\$		Yes
cost per user per month	n/a	65	125	69	79	50	24	44
cost per user for 1 year of use	595	780	1,500	828	948	600	288	528
cost per user for 2 years of use	714	1,560	3,000	1,656	1,896	1,200	576	1,056
cost per user for 3 years of use	833	2,340	4,500	2,484	2,844	1,800	864	1,584
cost for 10 users for 3 years of use	8,330	23,400	45,000	24,840	28,440	18,000	8,640	15,840